

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 8, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Lemar, Mike	Sunshine State Agency	\$55,118	20
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$51,199	23
Platinum Producers (\$30,000 - \$50,000)			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$32,112	1
Gold Producers (\$10,000 - \$30,000)			
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$28,538	6
Clark, John W.	Senior Solutions Insurance Agency	\$27,945	10
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$21,027	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$20,756	7
Benefit Plans of America, Inc.		\$20,401	8
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,123	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$19,612	7
Hatton, Catherine E.	Long Island Insurance Solutions	\$17,612	22
AmeriLife		\$16,437	16
Barta, Devin M.	Barta Insurance Agency	\$15,011	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,216	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,740	7
Hirsch, Susan J.	Hirsch Insurance Agency	\$11,673	2
Abbateiello, Vincent	Mainstay Retirement Solutions	\$11,640	2
Ahlbum, Tim	Health Coverage Solutions	\$11,448	4
Miller, Michele M.	Miller Insurance Agency	\$10,776	1
Edwards, Jackson IV	Edwards Insurance Agency	\$10,080	2
Silver Producers (\$5,000 - \$10,000)			
Warner, Russell G. III	Warner Insurance Agency	\$8,772	1
Centerstone Insurance & Financial Svcs.		\$7,423	3
Senior Insurance Marketing, Inc.		\$7,416	3
James M. Gray, Inc.		\$6,876	2
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,840	2
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$6,792	4
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$6,707	3
Schuler, James F.	Consumer Group Services, Inc.	\$6,648	2
Haug, John H.	Haug Insurance Agency	\$6,635	2
Elite Insurance Partners, LLC		\$6,324	2
Stanton, David R.	Gateway Insurance, Inc.	\$6,287	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$6,107	2
ERIN Marketing, Inc.		\$5,868	1
Chernoff, Michael D.	Chernoff Insurance Agency	\$5,687	1
Maisto, Stephen	Senior Health Solutions	\$5,460	4
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,360	4
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,320	2
Maisonet, Joseph	Maisonet Insurance Agency	\$5,160	2

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Bronze Producers (\$2,500 - \$5,000)

Savage, Gina	Savage Insurance Agency	\$4,956	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,944	1
Professional Group Plans, Inc.		\$4,648	2
Mangini, Nicholas L.	Mangini Insurance Agency	\$4,439	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$4,391	1
Burridge, George R.	Burridge Insurance Agency	\$3,624	1
Murphy, Stacy	Murphy Insurance Agency	\$3,612	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,480	1
AMAC Senior Resources Network		\$3,456	2
Long Island Health Plans, Inc.		\$3,456	2
Wardell, Ronald P.	Wardell Insurance Agency	\$3,420	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,359	1
Longo, Wendy L.	Longo Insurance Agency	\$3,359	1
Cherry & Associates		\$3,276	1
Dragan, Daniel	Dragan Insurance Agency	\$3,276	1
Green, Laurie A.	Green Insurance Agency	\$3,276	1
Zenith Marketing Group, Inc.		\$3,204	2
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,155	1
Daniels, David K.	David K. Daniels & Associates	\$3,132	1
McClerkin, Charles	McClerkin Insurance Agency	\$3,084	1
Washwick, Karl	The Washwick Agency, Inc.	\$3,072	1
Valery, Albert L.	Valery Insurance Agency	\$3,024	1
Weitkamp, Eric B.	Weitkamp Insurance Agency	\$3,024	1
Associated Financial Consultants, Inc.		\$2,929	1
Donato, Anthony L.	Donato Insurance Agency	\$2,927	1
Pickett, Charles O. Jr.	Pickett Insurance Agency	\$2,904	1
American Eagle Consultants, Inc.		\$2,877	3
Baacke, Brian W.	Baacke Insurance Agency	\$2,844	1
Banville, Richard	Banville Insurance Agency	\$2,844	1
Cohen, Sheila G.	Cohen Insurance Agency	\$2,844	1
Duryea, Don B.	Duryea Insurance Agency	\$2,844	1
Gardner, Lewis	Gardner Insurance Agency	\$2,844	1
Wilson, Charles	Wilson Insurance Agency	\$2,844	1
Shaw, Tim	Shaw Insurance Agency	\$2,784	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,711	1
Horn, Charles	Horn Insurance Agency	\$2,688	1
Borde, Corrie	Borde Insurance Agency	\$2,592	1
Sherrill, Robert E.	Sherrill Insurance Agency	\$2,592	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$2,579	2

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

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Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$32,112

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Hirsch, Susan J. \$11,663 Nickel, Roger T. \$10,776

Silver Producers (\$5,000 - \$10,000)

Warner, Russell G. III	\$8,772	Stanton, David	\$6,287
Graham, Christopher N., CLU	\$8,303	Jaffe, Joseph A.	\$6,120
Gold, Matthew	\$8,172	Kitay, Laura A.	\$5,868
Gruber, Arthur K.	\$7,760	Stevens, Jason	\$5,830
Kempler, Gary S.	\$7,512	Haass, David	\$5,688
Muni, Joseph P. Jr.	\$7,467	Chernoff, Michael D.	\$5,687
Abbatiello, Vincent	\$6,984	Palmer, Casey V.	\$5,616
Graham, Christopher C.	\$6,976	McGregor, Iyan L.	\$5,580
Aarons, Neill	\$6,324	Ripoll, Glenn A.	\$5,088

Bronze Producers (\$2,500 - \$5,000)

Cancio, Maria	\$4,956	Sachs, Kerry	\$3,564
Wiedersum, Bryan F.	\$4,944	Ahlbum, Tim	\$3,480
Jennings, Mark	\$4,656	Hoyek, Pete N.	\$3,480
Shotwell, Mary P.	\$4,636	Mangini, Nicholas L.	\$3,479
Edwards, Jackson IV	\$4,500	Dudek, Andrew C.	\$3,420
Celorio, Silvia M.	\$4,391	Sauer, Robert R.	\$3,396
Stern, Mindy S.	\$3,900	Haug, John H.	\$3,359
Berlingieri, Joanne	\$3,888	Loebig, George J.	\$3,359
Kraus, Bernard	\$3,888	Michaelson, Robert P.	\$3,359
Lawrence, Kevin	\$3,888	Cherry, Pamela	\$3,276
Siddique, Nayeem M.	\$3,888	Green, Laurie A.	\$3,276
Monds, Lynne C.	\$3,851	Powers, Gretchen B.	\$3,276
Hoofnagle, Brian	\$3,804	Rush, Francine	\$3,276
Catron, Edward A.	\$3,684	Laughlin, James A.	\$3,264
Easterling, Horace W.	\$3,671	Gordon, Daniel	\$3,228
Olson, Landon	\$3,660	Johnson, Devin P.	\$3,228
Burridge, George R.	\$3,624	Boscardin, Daniel L.	\$3,216
Feld, Timothy A.	\$3,612	Lange, Paul E.	\$3,179
Hackmeier, Jeff D.	\$3,564	Brown, Matthew	\$3,171

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Burke, April L.	\$3,156	Donato, Anthony L.	\$2,927
Ehrlich, Carl F.	\$3,155	Pickett, Charles O. Jr.	\$2,904
Daniels, David K.	\$3,132	Ahlbum, Jon	\$2,844
Cortes, Julio C.	\$3,108	Campana, Diana M.	\$2,844
Sam, Catherine M.	\$3,107	Cohen, Sheila G.	\$2,844
Hardaway, Bobby J.	\$3,084	Fuller, Bret A.	\$2,844
Nyborg, Dana A.	\$3,084	Gallo, Darren M.	\$2,844
Stevens, Ray	\$3,084	Gardner, Lewis	\$2,844
Washwick, Karl	\$3,072	Halperin, Murray A.	\$2,844
Hilgendorf, Sydney M.	\$3,071	MacOviak, Robert T.	\$2,844
Cochran, Ronnie L.	\$3,049	Wilson, Charles	\$2,844
Gauldin, Brian K.	\$3,024	Greenstein, Bruce	\$2,784
Weitkamp, Eric B.	\$3,024	Lange, Douglas M.	\$2,711
Westfall, Edward B.	\$3,024	Aug, Tanya	\$2,688
Lemar, Fred W. Jr.	\$3,000	Fertig, Robert G.	\$2,688
Drew, Erica A.	\$2,975	Lewis, Anthony E.	\$2,688
Weiss, Marc H.	\$2,929	Gethers, Julie	\$2,676
Costanzo, Nicholas P.	\$2,927	Borde, Corrie	\$2,592
Dillow, David S.	\$2,927	Levine, Marc R.	\$2,592